Family Office Services

Solutions as unique as the legacies they protect.

There's nothing more important than family.

Your clients have done something special. They've not only built families, but their legacies. Protecting what they've worked so hard for is obviously critical. What might not be as obvious is the best way to do it. That's why family offices across the country turn to NFP.

We help high net worth families safeguard their assets and preserve their wealth for generations to come. Our goal is to help them – and you – sleep a little better at night, knowing that they're prepared for the little surprises — and the big ones. Most importantly, when something does go wrong, there's one reliable advocate to call, day or night.

What we do isn't simple, but our mission is: give your clients access to the resources of a company with offices throughout the U.S., but with a level of personalized service that makes them feel like they're the only client.

CUSTOM-CRAFTED RISK PROTECTION. IT'S A BEAUTIFUL THING.

There's no assembly-line, "let's adjust a template" plan that works for every high net worth family. We believe the only way to craft the right program is to see the world through their eyes. To listen to their history, their goals and their stories. Only then do we develop a holistic policy designed to address the big picture and often-overlooked nuances of risk and coverage. We dive deep into current policies to identify gaps in coverage and costly overlaps. The goal is to custom-design the best coverage plan at a fair price for each member of the family as well as for the collective estate. The result is a game plan to help protect their quality of life as effectively as possible.

UNDERSTANDING YOUR STORY

No matter how unique your client's coverage requirements are, we have the technical expertise and industry knowledge to put the right plan in place. We've built strong relationships with many of the premiere insurance underwriters in the space.

We negotiate the right insurance at the best value for your families, including coverage for:

- Estates and historic houses
- Prestige homes and contents
- Overseas property and travel
- Fine art and collections
- Luxury, performance and antique cars
- Jewelry and valuables
- Bloodstock and equestrian
- Personal aviation and aircraft
- Watercraft and yachts
- Public liability
- Directors and officers
- Domestic staff
- Key person and business protection

WHAT'S THE WORST THAT CAN HAPPEN? WE CAN PLAN FOR THAT, TOO.

It's a simple fact: high net worth families carry greater and more unique risks, meaning they need greater expertise. We can offer advice, knowledge and service in highly specialized areas, such as:

- Threat response expenses
- Business interruption
- Cyber extortion business interruption
- Product loss
- Emergency political repatriation and relocation
- Mysterious disappearance and investigation expenses
- Kidnap, ransom and extortion

ONE CONTACT. LOTS OF ADVOCATES.

Putting coverage in place is one thing, but the true test of a relationship comes when the unexpected actually happens. That's why everything we do is designed to make life easier for you and your clients.

Unlike our competitors, we don't separate our sales and service organizations. Nor do we ship your clients off to a carrier to manage a claim. The NFP account person you work with from day one is the same person your clients call at 2 a.m. This dedicated contact is there to answer questions and be the intermediary with carriers to ensure claims are handled quickly, professionally and as promised.

It's important to note that each of our family office account representatives is an experienced industry professional who understands the service levels and the discretion required when working with high net worth families. That's why, to date, all of our business has come from referrals. You know you're doing something right when your clients become your greatest advocates, too.

LIFE CHANGES. SO SHOULD YOUR CLIENTS' PLANS.

People and needs evolve. That's why our customized plans aren't "once and done" documents. At least once a year, or anytime goals shift, we'll meet with your client to make sure they have the right coverage. We'll also evaluate the program against market changes to help ensure the plan they have in place still serves them well.

SHARING THE WEALTH STARTS WITH MAKING SURE IT'S THERE FOR GENERATIONS TO COME.

We do more than personal insurance. We can also expertly navigate the complexities of the investment world on your clients' behalf, creating a multigenerational plan that helps sustain wealth now and in the future. After all, your clients worked hard to build their wealth. They want to see their returns grow, to have their risk managed and to maintain a legacy that lasts for generations.

But wealth management at that level can be a complex scenario — unless you have a partner like NFP.

From life insurance to charitable giving and estate planning, our advisors take a holistic approach to wealth management, creating a diversified portfolio designed to deliver both performance and tax efficiency. It's a team that works for your client for the long run, ready to adjust the plan as the market – and life – changes.

Family Office Services — And a Whole Lot More

At NFP Corp., our solutions and expertise are matched only by our personal commitment to each client's goals. We're a leading insurance broker and consultant that provides employee benefits, property & casualty, retirement, and individual insurance and wealth management solutions through our licensed subsidiaries and affiliates.

NFP has more than 3,400 employees and global capabilities. Our expansive reach gives us access to highly rated insurers, vendors and financial institutions in the industry, while our locally based employees tailor each solution to meet our clients' needs. We've become one of the largest insurance brokerage, consulting and wealth management firms by building enduring relationships with our clients and helping them realize their goals.

For more information, visit **NFP.com**.

Our expertise is matched only by our commitment to every individual we serve. For more information on how we can help you keep your clients' legacies going strong, call us at 844-ASK-NFP1.

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